



Financial Adviser (Nationwide)

Description

We have openings for self-starters to join our award winning and dynamic team of Financial Advisers working in their local communities on behalf of Acorn Life

Financial Adviser Career

Now more than ever people need help with their financial affairs. We are currently recruiting to expand our team of Personal Financial Advisers nationwide to help people with their financial planning. Demographic and economic trends are very promising for a career as a financial adviser. People are living longer, meaning they will have to plan to make their retirement funds last over a longer period of time. Increased life spans require that consumers plan for long-term needs. The variety and sophistication of financial products means that consumers need more advice to protect their incomes, families and to grow their wealth.

Impact: Financial Advising is not about selling. It's about helping others – helping them prepare for the risks we all face – and being there when they need it most. In this career, you will literally change the course of people's lives.

Independence: You will have control over your business. You will decide who your clients are and how you spend your time. Becoming an Acorn Life Financial Adviser is like going into business for yourself, but without the capital investment normally required in starting a business and with extensive support from Acorn Life.

Income: Financial Advisers invest a great deal of time and effort in the early years. But for those who stay the course, the financial rewards are very high.

Personal Financial Adviser Role

We seek financial advisers to develop new business opportunities within their locality. You will be dedicated to selling through the development of long term relationships with clients. Through face to face meetings, you will analyse the financial needs of clients and provide solutions that will help them achieve their goals and objectives. You will identify markets where you can build a referral base and grow your business. You will grow your client bank by selling to clients needs. This is an exciting and demanding role where results will be achieved through good lead generation skills, the development of long term business relationships with individual clients and the ability to deliver professional and trusted advice to them over the long term.



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Personal Financial Adviser Requirements

If you are a self-starter with the will to win and the determination to create your own success story, then you will benefit from the guidance and opportunities offered by Acorn Life to achieve the training, skills, experience, expertise and independence of a professional financial adviser.

- Self-starter, highly competitive with a passion to succeed in the career
- The ability to listen and to build strong personal relationships
- Self-confident and receptive to coaching with a high standard of personal integrity.
- Hard working, goal oriented, and the ability to persevere.
- In possession of a suitable natural market and interested in meeting and working with people.
- Successful track record in previous/current field of employment
- Commitment to achieving professional qualification as a QFA / APA

Acorn Life

At Acorn Life we specialise in taking ambitious people from non-sales backgrounds and transforming them into confident, professional financial advisers. Headquartered in Galway, Acorn Life is a 100% Irish owned Life Assurance Company and a leading provider of protection, savings and investment products to the Irish public. Acorn Life was the first life assurance company to obtain the "Guaranteed Irish" accreditation, Ireland's most trusted and recognised symbol for Irish manufactured goods and services.

At the end of 2018, Acorn Life had total assets under management of €698 million and premium income for 2018 was €118 million. Acorn Life is a member of the Acorn Life Group which has recently launched a new company Acorn Insurance offering home, motor, health and commercial insurance to complement its core life products. Our mission is to "empower ordinary people to achieve extraordinary results". Our commitment to our staff and agents and the opportunities we give them ensure that they are deeply committed to delivering high quality products and service to our clients.

NO AGENCIES PLEASE

Acorn Life is an equal opportunities employer