

# **Key Information Document – Acorn Life Investment Bond**

In accordance with EU legislation relating to Packaged Retail and Insurance-based Investment Products (PRIIPs), Acorn Life DAC are required to provide you with Key Information Documents (KIDs) in respect of the investment funds available under the Acorn Life Investment Bond.

Each investment fund has its own individual KID and, as such, the KIDs for the following funds are included herein (in the same order):

- Acorn Life Managed Growth Fund
- Acorn Life Managed Fund
- Acorn Life Cautiously Managed Fund
- Acorn Life Global Property Fund
- Acorn Life Deposit Fund

The KIDs contain important information in relation to the investment funds, such as fund objectives, risks, potential rewards and costs.

Please ensure that you take the time to read the KID(s) that are relevant to your fund selection before your policy begins. If you have any questions about the content please do not hesitate to contact your Acorn Life Financial Advisor.



# **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

**Product** 

Product name: Acorn Life Investment Bond invested in the Acorn Life Managed Growth Fund

Insurance company: Acorn Life DAC

Contact Details: <a href="www.acornlife.ie">www.acornlife.ie</a>; call 091 535 700 for more information
Competent Authority: Acorn Life is regulated by the Central Bank of Ireland

This key information document is accurate as at 01 February 2021

# What is this product?

Type: This product is a single premium Unit Linked Life Assurance Policy issued by Acorn Life DAC. The product is designed for the

investment of a substantial lump sum of money for a period of at least 5 years. We invest the initial premium and any subsequent premiums on your behalf in the fund(s) of your choice. In this Key Information Document it is assumed that your chosen investment option is the Acorn Life Managed Growth Fund. This fund is managed by HSBC Global Asset Management (UK) Limited. Policies are

issued under Irish law, which will govern all the terms of the contract between you and us.

**Objectives:** The Managed Growth Fund is mainly invested in equities due to the long-term growth opportunities of this strategy but there is also some investment in bond securities. The Managed Growth Fund is for the more adventurous investor. It aims for a higher return

than the Managed Fund through investing more heavily in equities.

The fund is divided into a number of units of equal value, which are allocated to each policy. Each month some of the units are deducted from the fund to cover the cost of our continuing to look after your policy. The remaining fund is there to provide cash benefits if you choose to surrender your policy in full or in part. You can surrender the policy at any time. We will pay you the value of units less any tax due. The value will be calculated the next business day following receipt of the written request to surrender and any other documents we may require. You can make lump sum extra payments into your policy if you wish. You may also choose to switch the value of your policy in whole or in part between our different funds at any time for a nominal charge (no charge for one

switch per year).

Term: Your policy has no specific period for which it remains in force. It is designed to last for as long as you want it but to get good value

from the policy, you should expect to keep it for at least 5 years.

We have no right to cancel the policy except with the investor's consent or on death of the relevant life assured.

Intended retail investor:

This is an investment product that is designed for those who wish to invest a substantial lump sum of money to meet a particular savings need(s) in the future.

It provides a means to pay a single premium invested into a choice of fund or funds, which may be invested in equities, fixed-interest

bonds, property-type assets and/or deposits.

The policy may be surrendered for cash at any time but there are no guarantees as to the amount which would be received as this

depends primarily on the performance of investment markets.

There is no commitment to paying any premium under the policy, once the initial premium has been paid. You may choose to pay

additional premiums at any time.

This product is aimed mainly at those in the 18-70 age group who are willing to commit to their investment for a period of at least 5 years. You should therefore not enter into such a commitment unless you would expect that you will not need to encash the policy in the first few years. It may be surrendered at any time but the amount payable is not guaranteed. At outset the surrender value will be less than the premium invested and subsequently it is not guaranteed and depends on the performance of investment

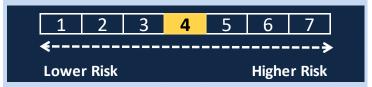
markets.

Insurance benefits:

Should you die while the policy is in force, we will pay 101% of the value of your policy, less any tax due, to your estate. The policy value will be based on unit prices calculated the next working day following receipt by Acorn Life of written notification of death. Where there are two lives named on the policy, the death benefit is payable on the death of the second to die of the lives assured. The value of this benefit is shown in the section 'What are the risks and what could I get in return'. We do not charge for this insurance

The risks and returns for this product depend on the choice of investment funds. Please familiarise yourself with the specific information on these and compare their risks and returns using the fund information available at <a href="https://www.acornlife.ie">www.acornlife.ie</a>

#### **Risk Indicator**



The risk indicator assumes you keep the product for 7 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less than you invested. In this Key Information Document it is assumed you have invested in the Acorn Life Managed Growth Fund.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 4 out of 7, which is a medium risk class.

This rates the potential losses from future performance at a medium level, and poor market conditions are very unlikely to impact our capacity to pay you the value of your investment.

This product does not include any protection from future market performance so you could lose some or all of your investment. If we are not able to pay you what is owed, you could lose your entire investment.

#### **Performance Scenarios**

The performance of the product as a whole depends on the investment funds you choose. We strongly advise you to consult the performance scenarios within the specific Key Information Documents (KIDs) for each investment fund that you consider.

The form and figures shown in the table below have been developed in compliance with the applicable regulation. All calculations are based on assumptions (age of the life assured, holding period, costs, etc). These assumptions are only a possible example among many others.

Market developments in the future cannot be accurately predicted. The scenarios shown are only an indication of some of the possible outcomes based on recent returns. Actual returns could be lower.

Investment €10,000						
Survival Scenarios		1 year	4 years	7 years		
Stress scenario	What you might get back after costs	€2,797	€4,890	€3,764		
	Average return each year	-72.03%	-16.38%	-13.03%		
Unfavourable scenario	What you might get back after costs	€8,289	€7,969	€8,133		
	Average return each year	-17.11%	-5.52%	-2.91%		
Moderate scenario	What you might get back after costs	€9,838	€11,199	€12,747		
	Average return each year	-1.62%	2.87%	3.53%		
Favourable scenario	What you might get back after costs	€11,610	€15,649	€19,865		
Average return each year		16.10%	11.85%	10.30%		
Death Scenario		1 year	4 years	7 years		
Insured event	What might your beneficiaries get back after costs	back €9,936 €11,311		€12,875		

This table shows the money you could get back before Exit Tax over the next 7 years, under different scenarios, assuming that you invest €10,000.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

The figures shown include all the costs of the product itself and includes the costs of your advisor or distributor. The performance scenarios and costs assume that the highest level of commission has been paid to the person selling this product to you.

The performance figures do not include a deduction for Exit Tax but do include a deduction for the government levy.

The premium payable for your single premium policy is liable to a 1% government levy. This levy is collected by Acorn Life and passed to Revenue on your behalf.

Under current Irish Law, the funds in which your policy is invested will grow free of tax. Your Policy Value will be subject to a potential tax liability every eight years and upon surrender for cash at any time. The tax payable will be based on the amount by which the policy value payable exceeds the premiums which have been paid into the policy at that time, allowing for any tax already paid.

All policyholder assets are held separately from Acorn Life's other assets and cannot be used by Acorn Life for our own purposes. Policyholder assets that are invested in managed unit linked funds are set aside and held in trust by an independent custodian, HSBC Securities Services, for the policyholder's benefit at all times and cannot be used by the fund manager or custodian for other activities.

Returns from unit linked funds will vary depending on the type of fund you choose, the geographical region the fund is investing and what type of assets the fund invests in. The value of these funds will reflect the performance of the underlying assets, which will be adversely affected in the event of asset default should any of the institutions with whom money is placed suffer insolvency issues or other financial difficulties. Acorn Life are committed to passing on to you the full value of the amount that we receive from HSBC in respect of your assets.

In accordance with EU solvency legislation, Acorn Life are required to maintain adequate levels of solvency to ensure we can meet our obligations to policyholders at all times. This is monitored internally and reported to the Central Bank of Ireland on a regular basis.

Our Advisors are members of the Investor Compensation Scheme operated by the Investor Compensation Company Limited. Therefore, in the event of asset default eligible policyholders may be entitled to claim some of the money they have lost from this scheme.

#### What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are the cumulative costs of the product itself, for three different holding periods. The figures assume you invest €10,000. The figures are estimates and may change in the future. The costs are consistent with those reflected in the moderate scenario in the table of performance scenarios.

#### **Costs over time**

Investment €10,000			
Moderate scenario	If you cash in after 1 year	If you cash in after 4 years	If you cash in after 7 years
Total costs	€759	€1,110	€1,492
Impact on return (RIY) per year	8.02%	3.39%	2.71%

#### **Composition of costs**

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period
- What the different cost categories mean.

This table shows th	This table shows the impact on return per year				
One-off costs	Entry costs	0.91%	The impact of the costs you pay when entering your investment. This is the most you will pay and you could pay less. This includes the costs of distribution of your product.		
	Exit costs	0.00%	There are no exit costs on this product.		
Ongoing costs	Portfolio transaction costs	0.10%	The impact of the costs of buying and selling underlying investments for the product.		
Ongoing costs	Other ongoing costs	1.70%	The impact of the costs we take each year for managing your investments.		
Incidental costs	Performance fees	0.00%	There are no performance fees on this product.		
incluental costs	Carried interests	0.00%	There are no carried interests on this product.		

# How long should I hold it and can I take money out early?

## **Recommended holding period: 7 years**

Your policy is designed for an investment period of 5 years or more. For the Acorn Life Managed Growth Fund, to give your investment time to achieve its growth potential, the recommended holding period is 7 years but you can stay invested for as long as you like. At any time you may cancel the policy and receive the value of the units attaching to it less any Exit Tax due. The value of such units in the early years may be less than the premiums paid. You may choose to withdraw some of the value of your policy at any time, as long as there is a reasonable amount still remaining in your fund.

When we issue you with your policy, you will have a period of thirty days to decide if the policy is exactly what you want. If you have any queries during this period, please contact us at either our local or Head Office address. If you decide you do not wish to proceed with the policy, you can simply inform us of the fact in writing, returning the policy documents and you will receive a full refund of any premium you have paid, less any losses which have been incurred as a result of changes in investment markets while the policy was in force.

Subsequently, you have the right to cancel your policy at any stage, simply by informing us in writing and returning the policy documents. You will then receive the value of your fund, although note that this could be less than the premium paid in the early years, depending on investment markets.

# How can I complain?

- You can complain online through <a href="http://www.acornlife.ie/contact-us.html">http://www.acornlife.ie/contact-us.html</a>
- $\bullet$  You can call us on 091-535700. We're open Monday to Friday from 9am to 5pm.
- You can write to us at Client Services Department, Acorn Life DAC, St. Augustine Street, Galway.
- You can email our Client Services Department at <a href="mailto:clientservices@acornlife.ie">clientservices@acornlife.ie</a>

To help us deal with your complaint, please tell us your policy number and contact details.

# Other relevant information

We will inform you if, at any time, we change our name, address, or our legal form. We will also inform you of any significant change to the charges made under the policy. We will confirm any change to your policy as a result of partial surrenders, additional premiums or fund switches. We will contact you annually to confirm the current surrender value under the policy.



# **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

**Product** 

Product name: Acorn Life Investment Bond invested in the Acorn Life Managed Fund

Insurance company: Acorn Life DAC

Contact Details: <a href="www.acornlife.ie">www.acornlife.ie</a>; call 091 535 700 for more information
Competent Authority: Acorn Life is regulated by the Central Bank of Ireland

This key information document is accurate as at 01 June 2020

# What is this product?

Type: This product is a single premium Unit Linked Life Assurance Policy issued by Acorn Life DAC. The product is designed for the

investment of a substantial lump sum of money for a period of at least 5 years. We invest the initial premium and any subsequent premiums on your behalf in the fund(s) of your choice. In this Key Information Document it is assumed that your chosen investment option is the Acorn Life Managed Fund. This fund is managed by HSBC Global Asset Management (UK) Limited. Policies are issued

under Irish law, which will govern all the terms of the contract between you and us.

**Objectives:** The Managed Fund is invested in equities, equity related and bond securities. The Managed Fund is for the investor who is looking for a spread of investment and long term growth. Through a carefully managed selection of equities and securities the fund aims to

outperform returns from banks and building societies.

The fund is divided into a number of units of equal value, which are allocated to each policy. Each month some of the units are deducted from the fund to cover the cost of our continuing to look after your policy. The remaining fund is there to provide cash benefits if you choose to surrender your policy in full or in part. You can surrender the policy at any time. We will pay you the value of units less any tax due. The value will be calculated the next business day following receipt of the written request to surrender and any other documents we may require. You can make lump sum extra payments into your policy if you wish. You may also choose to switch the value of your policy in whole or in part between our different funds at any time for a nominal charge (no charge for one

switch per year).

Term: Your policy has no specific period for which it remains in force. It is designed to last for as long as you want it but to get good value

from the policy, you should expect to keep it for at least 5 years.

We have no right to cancel the policy except with the investor's consent or on death of the relevant life assured.

Intended retail investor:

This is an investment product that is designed for those who wish to invest a substantial lump sum of money to meet a particular savings need(s) in the future.

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It provides a means to pay a single premium invested into a choice of fund or funds, which may be invested in equities, fixed-interest

bonds, property-type assets and/or deposits.

The policy may be surrendered for cash at any time but there are no guarantees as to the amount which would be received as this

depends primarily on the performance of investment markets.

There is no commitment to paying any premium under the policy, once the initial premium has been paid. You may choose to pay

additional premiums at any time.

This product is aimed mainly at those in the 18-70 age group who are willing to commit to their investment for a period of at least 5 years. You should therefore not enter into such a commitment unless you would expect that you will not need to encash the policy in the first few years. It may be surrendered at any time but the amount payable is not guaranteed. At outset the surrender value will be less than the premium invested and subsequently it is not guaranteed and depends on the performance of investment

markets.

Insurance benefits:

Should you die while the policy is in force, we will pay 101% of the value of your policy, less any tax due, to your estate. The policy value will be based on unit prices calculated the next working day following receipt by Acorn Life of written notification of death. Where there are two lives named on the policy, the death benefit is payable on the death of the second to die of the lives assured. The value of this benefit is shown in the section 'What are the risks and what could I get in return'. We do not charge for this insurance

The risks and returns for this product depend on the choice of investment funds. Please familiarise yourself with the specific information on these and compare their risks and returns using the fund information available at <a href="https://www.acornlife.ie">www.acornlife.ie</a>

#### **Risk Indicator**



The risk indicator assumes you keep the product for 7 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less than you invested. In this Key Information Document it is assumed you have invested in the Acorn Life Managed Fund.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 3 out of 7, which is a medium-low risk class

This rates the potential losses from future performance at a medium-low level, and poor market conditions are very unlikely to impact our capacity to pay you the value of your investment.

This product does not include any protection from future market performance so you could lose some or all of your investment. If we are not able to pay you what is owed, you could lose your entire investment.

#### **Performance Scenarios**

The performance of the product as a whole depends on the investment funds you choose. We strongly advise you to consult the performance scenarios within the specific Key Information Documents (KIDs) for each investment fund that you consider.

The form and figures shown in the table below have been developed in compliance with the applicable regulation. All calculations are based on assumptions (age of the life assured, holding period, costs, etc). These assumptions are only a possible example among many others.

Market developments in the future cannot be accurately predicted. The scenarios shown are only an indication of some of the possible outcomes based on recent returns. Actual returns could be lower.

Investment €10,000						
Survival Scenarios		1 year	4 years	7 years		
Stress scenario	What you might get back after costs	€4,009	€4,898	€3,775		
	Average return each year	-59.91%	-16.34%	-12.99%		
Unfavourable scenario	What you might get back after costs	€8,155	€7,010	€6,327		
	Average return each year	-18.45%	-8.50%	-6.33%		
Moderate scenario	What you might get back after costs	€9,375	€9,248	€9,123		
	Average return each year	-6.25%	-1.94%	-1.30%		
Favourable scenario	What you might get back after costs	€10,734	€12,152	€13,102		
Average return each year		7.34%	4.99%	3.94%		
Death Scenario		1 year	4 years	7years		
Insured event	What might your beneficiaries get back after costs	€9,469 €9,341		€9,214		

This table shows the money you could get back before Exit Tax over the next 7 years, under different scenarios, assuming that you invest €10,000.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

The figures shown include all the costs of the product itself and includes the costs of your advisor or distributor. The performance scenarios and costs assume that the highest level of commission has been paid to the person selling this product to you.

The performance figures do not include a deduction for Exit Tax but do include a deduction for the government levy.

The premium payable for your single premium policy is liable to a 1% government levy. This levy is collected by Acorn Life and passed to Revenue on your behalf.

Under current Irish Law, the funds in which your policy is invested will grow free of tax. Your Policy Value will be subject to a potential tax liability every eight years and upon surrender for cash at any time. The tax payable will be based on the amount by which the policy value payable exceeds the premiums which have been paid into the policy at that time, allowing for any tax already paid.

All policyholder assets are held separately from Acorn Life's other assets and cannot be used by Acorn Life for our own purposes. Policyholder assets that are invested in managed unit linked funds are set aside and held in trust by an independent custodian, HSBC Securities Services, for the policyholder's benefit at all times and cannot be used by the fund manager or custodian for other activities.

Returns from unit linked funds will vary depending on the type of fund you choose, the geographical region the fund is investing and what type of assets the fund invests in. The value of these funds will reflect the performance of the underlying assets, which will be adversely affected in the event of asset default should any of the institutions with whom money is placed suffer insolvency issues or other financial difficulties. Acorn Life are committed to passing on to you the full value of the amount that we receive from HSBC in respect of your assets.

In accordance with EU solvency legislation, Acorn Life are required to maintain adequate levels of solvency to ensure we can meet our obligations to policyholders at all times. This is monitored internally and reported to the Central Bank of Ireland on a regular basis.

Our Advisors are members of the Investor Compensation Scheme operated by the Investor Compensation Company Limited. Therefore, in the event of asset default eligible policyholders may be entitled to claim some of the money they have lost from this scheme.

# What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are the cumulative costs of the product itself, for three different holding periods. The figures assume you invest €10,000. The figures are estimates and may change in the future. The costs are consistent with those reflected in the moderate scenario in the table of performance scenarios.

#### **Costs over time**

Investment €10,000			
Moderate scenario	If you cash in after 1 year	If you cash in after 4 years	If you cash in after 7 years
Total costs	€750	€1,060	€1,367
Impact on return (RIY) per year	7.59%	3.18%	2.54%

#### **Composition of costs**

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period
- What the different cost categories mean.

This table shows th	This table shows the impact on return per year				
One-off costs	Entry costs	0.87%	The impact of the costs you pay when entering your investment. This is the most you will pay and you could pay less. This includes the costs of distribution of your product.		
	Exit costs	0.00%	There are no exit costs on this product.		
Ongoing costs	Portfolio transaction costs	0.11%	The impact of the costs of buying and selling underlying investments for the product.		
Ongoing costs	Other ongoing costs	1.56%	The impact of the costs we take each year for managing your investments.		
Incidental costs	Performance fees	0.00%	There are no performance fees on this product.		
incluental costs	Carried interests	0.00%	There are no carried interests on this product.		

# How long should I hold it and can I take money out early?

# Recommended holding period: 7 years

Your policy is designed for an investment period of 5 years or more. For the Acorn Life Managed Fund, to give your investment time to achieve its growth potential, the recommended holding period is 7 years but you can stay invested for as long as you like. At any time you may cancel the policy and receive the value of the units attaching to it less any Exit Tax due. The value of such units in the early years may be less than the premiums paid. You may choose to withdraw some of the value of your policy at any time, as long as there is a reasonable amount still remaining in your fund.

When we issue you with your policy, you will have a period of thirty days to decide if the policy is exactly what you want. If you have any queries during this period, please contact us at either our local or Head Office address. If you decide you do not wish to proceed with the policy, you can simply inform us of the fact in writing, returning the policy documents and you will receive a full refund of any premium you have paid, less any losses which have been incurred as a result of changes in investment markets while the policy was in force.

Subsequently, you have the right to cancel your policy at any stage, simply by informing us in writing and returning the policy documents. You will then receive the value of your fund, although note that this could be less than the premium paid in the early years, depending on investment markets.

# How can I complain?

- You can complain online through http://www.acornlife.ie/contact-us.html
- You can call us on 091-535700. We're open Monday to Friday from 9am to 5pm.
- You can write to us at Client Services Department, Acorn Life DAC, St. Augustine Street, Galway.
- You can email our Client Services Department at <a href="mailto:clientservices@acornlife.ie">clientservices@acornlife.ie</a>

To help us deal with your complaint, please tell us your policy number and contact details.

# Other relevant information

We will inform you if, at any time, we change our name, address, or our legal form. We will also inform you of any significant change to the charges made under the policy. We will confirm any change to your policy as a result of partial surrenders, additional premiums or fund switches. We will contact you annually to confirm the current surrender value under the policy.



# **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

**Product** 

Acorn Life Investment Bond invested in the Acorn Life Cautiously Managed Fund Product name:

Acorn Life DAC Insurance company:

**Contact Details:** www.acornlife.ie; call 091 535 700 for more information Acorn Life is regulated by the Central Bank of Ireland Competent Authority:

This key information document is accurate as at 01 June 2020

# What is this product?

This product is a single premium Unit Linked Life Assurance Policy issued by Acorn Life DAC. The product is designed for the Type:

> investment of a substantial lump sum of money for a period of at least 5 years. We invest the initial premium and any subsequent premiums on your behalf in the fund(s) of your choice. In this Key Information Document it is assumed that your chosen investment option is the Acorn Life Cautiously Managed Fund. This fund is managed by HSBC Global Asset Management (UK) Limited. Policies

are issued under Irish law, which will govern all the terms of the contract between you and us.

**Objectives:** The Cautiously Managed Fund is invested mainly in bonds denominated in euro, issued by governments, agencies, supranationals and corporates. There is also a smaller level of investment in other asset types e.g. equities and cash. The Cautiously Managed Fund

is suitable for investors who are prepared to accept a low level of risk for the prospect of a more attractive return than that offered

by deposit type accounts.

The fund is divided into a number of units of equal value, which are allocated to each policy. Each month some of the units are deducted from the fund to cover the cost of our continuing to look after your policy. The remaining fund is there to provide cash benefits if you choose to surrender your policy in full or in part. You can surrender the policy at any time. We will pay you the value of units less any tax due. The value will be calculated the next business day following receipt of the written request to surrender and any other documents we may require. You can make lump sum extra payments into your policy if you wish. You may also choose to switch the value of your policy in whole or in part between our different funds at any time for a nominal charge (no charge for one

switch per year).

Term: Your policy has no specific period for which it remains in force. It is designed to last for as long as you want it but to get good value

from the policy, you should expect to keep it for at least 5 years.

We have no right to cancel the policy except with the investor's consent or on death of the relevant life assured.

Intended retail investor: This is an investment product that is designed for those who wish to invest a substantial lump sum of money to meet a particular savings need(s) in the future.

It provides a means to pay a single premium invested into a choice of fund or funds, which may be invested in equities, fixed-interest

bonds, property-type assets and/or deposits.

The policy may be surrendered for cash at any time but there are no guarantees as to the amount which would be received as this

depends primarily on the performance of investment markets.

There is no commitment to paying any premium under the policy, once the initial premium has been paid. You may choose to pay

additional premiums at any time.

This product is aimed mainly at those in the 18-70 age group who are willing to commit to their investment for a period of at least 5 years. You should therefore not enter into such a commitment unless you would expect that you will not need to encash the policy in the first few years. It may be surrendered at any time but the amount payable is not guaranteed. At outset the surrender value will be less than the premium invested and subsequently it is not guaranteed and depends on the performance of investment

markets.

Insurance henefits:

Should you die while the policy is in force, we will pay 101% of the value of your policy, less any tax due, to your estate. The policy value will be based on unit prices calculated the next working day following receipt by Acorn Life of written notification of death. Where there are two lives named on the policy, the death benefit is payable on the death of the second to die of the lives assured. The value of this benefit is shown in the section 'What are the risks and what could I get in return'. We do not charge for this insurance

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The risks and returns for this product depend on the choice of investment funds. Please familiarise yourself with the specific information on these and compare their risks and returns using the fund information available at <a href="https://www.acornlife.ie">www.acornlife.ie</a>

#### **Risk Indicator**



The risk indicator assumes you keep the product for 5 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less than you invested. In this Key Information Document it is assumed you have invested in the Acorn Life Cautiously Managed Fund.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 2 out of 7, which is a low risk class.

This rates the potential losses from future performance at a low level, and poor market conditions are very unlikely to impact our capacity to pay you the value of your investment.

This product does not include any protection from future market performance so you could lose some or all of your investment. If we are not able to pay you what is owed, you could lose your entire investment.

#### **Performance Scenarios**

The performance of the product as a whole depends on the investment funds you choose. We strongly advise you to consult the performance scenarios within the specific Key Information Documents (KIDs) for each investment fund that you consider.

The form and figures shown in the table below have been developed in compliance with the applicable regulation. All calculations are based on assumptions (age of the life assured, holding period, costs, etc). These assumptions are only a possible example among many others.

Market developments in the future cannot be accurately predicted. The scenarios shown are only an indication of some of the possible outcomes based on recent returns. Actual returns could be lower.

Investment €10,000					
Survival Scenarios		1 year	3 years	5 years	
Stress scenario	What you might get back after costs	€6,945	€8,142	€7,667	
	Average return each year	-30.55%	-6.62%	-5.17%	
Unfavourable scenario	What you might get back after costs	€8,987	€8,670	€8,446	
	Average return each year	-10.13%	-4.65%	-3.32%	
Moderate scenario	What you might get back after costs	€9,389	€9,349	€9,308	
	Average return each year	-6.11%	-2.22%	-1.42%	
Favourable scenario	What you might get back after costs	€9,796	€10,067	€10,244	
	Average return each year	-2.04%	0.22%	0.48%	
Death Scenario		1 year	3 years	5 years	
Insured event	What might your beneficiaries get back after costs	€9,483	€9,442	€9,401	

This table shows the money you could get back before Exit Tax over the next 5 years, under different scenarios, assuming that you invest €10,000.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

The figures shown include all the costs of the product itself and includes the costs of your advisor or distributor. The performance scenarios and costs assume that the highest level of commission has been paid to the person selling this product to you.

The performance figures do not include a deduction for Exit Tax but do include a deduction for the government levy.

The premium payable for your single premium policy is liable to a 1% government levy. This levy is collected by Acorn Life and passed to Revenue on your behalf.

Under current Irish Law, the funds in which your policy is invested will grow free of tax. Your Policy Value will be subject to a potential tax liability every eight years and upon surrender for cash at any time. The tax payable will be based on the amount by which the policy value payable exceeds the premiums which have been paid into the policy at that time, allowing for any tax already paid.

All policyholder assets are held separately from Acorn Life's other assets and cannot be used by Acorn Life for our own purposes. Policyholder assets that are invested in managed unit linked funds are set aside and held in trust by an independent custodian, HSBC Securities Services, for the policyholder's benefit at all times and cannot be used by the fund manager or custodian for other activities.

Returns from unit linked funds will vary depending on the type of fund you choose, the geographical region the fund is investing and what type of assets the fund invests in. The value of these funds will reflect the performance of the underlying assets, which will be adversely affected in the event of asset default should any of the institutions with whom money is placed suffer insolvency issues or other financial difficulties. Acorn Life are committed to passing on to you the full value of the amount that we receive from HSBC in respect of your assets.

In accordance with EU solvency legislation, Acorn Life are required to maintain adequate levels of solvency to ensure we can meet our obligations to policyholders at all times. This is monitored internally and reported to the Central Bank of Ireland on a regular basis.

Our Advisors are members of the Investor Compensation Scheme operated by the Investor Compensation Company Limited. Therefore, in the event of asset default eligible policyholders may be entitled to claim some of the money they have lost from this scheme.

# What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are the cumulative costs of the product itself, for three different holding periods. The figures assume you invest €10,000. The figures are estimates and may change in the future. The costs are consistent with those reflected in the moderate scenario in the table of performance scenarios.

#### **Costs over time**

Investment €10,000			
Moderate scenario	If you cash in after 1 year	If you cash in after 3 years	If you cash in after 5 years
Total costs	€741	€1,034	€1,325
Impact on return (RIY) per year	7.50%	3.59%	2.79%

#### **Composition of costs**

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period
- What the different cost categories mean.

This table shows th	This table shows the impact on return per year				
One-off costs	Entry costs	1.21%	The impact of the costs you pay when entering your investment. This is the most you will pay and you could pay less. This includes the costs of distribution of your product.		
	Exit costs	0.00%	There are no exit costs on this product.		
Ongoing costs	Portfolio transaction costs	0.11%	The impact of the costs of buying and selling underlying investments for the product.		
Ongoing costs	Other ongoing costs	1.47%	The impact of the costs we take each year for managing your investments.		
Incidental costs	Performance fees	0.00%	There are no performance fees on this product.		
incluental costs	Carried interests	0.00%	There are no carried interests on this product.		

# How long should I hold it and can I take money out early?

## **Recommended holding period: 5 years**

Your policy has no specific period for which it remains in force. It is designed to last for as long as you want it but to get good value from the policy, you should expect to keep it for at least 5 years. At any time you may cancel the policy and receive the value of the units attaching to it less any Exit Tax due. The value of such units in the early years may be less than the premiums paid. You may choose to withdraw some of the value of your policy at any time, as long as there is a reasonable amount still remaining in your fund.

When we issue you with your policy, you will have a period of thirty days to decide if the policy is exactly what you want. If you have any queries during this period, please contact us at either our local or Head Office address. If you decide you do not wish to proceed with the policy, you can simply inform us of the fact in writing, returning the policy documents and you will receive a full refund of any premium you have paid, less any losses which have been incurred as a result of changes in investment markets while the policy was in force.

Subsequently, you have the right to cancel your policy at any stage, simply by informing us in writing and returning the policy documents. You will then receive the value of your fund, although note that this could be less than the premium paid in the early years, depending on investment markets.

# How can I complain?

- You can complain online through <a href="http://www.acornlife.ie/contact-us.html">http://www.acornlife.ie/contact-us.html</a>
- You can call us on 091-535700. We're open Monday to Friday from 9am to 5pm.
- You can write to us at Client Services Department, Acorn Life DAC, St. Augustine Street, Galway.
- You can email our Client Services Department at <a href="mailto:clientservices@acornlife.ie">clientservices@acornlife.ie</a>

To help us deal with your complaint, please tell us your policy number and contact details.

# Other relevant information

We will inform you if, at any time, we change our name, address, or our legal form. We will also inform you of any significant change to the charges made under the policy. We will confirm any change to your policy as a result of partial surrenders, additional premiums or fund switches. We will contact you annually to confirm the current surrender value under the policy.



# **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

**Product** 

Product name: Acorn Life Investment Bond invested in the Acorn Life Global Property Fund

Insurance company: Acorn Life DAC

Contact Details: <a href="www.acornlife.ie">www.acornlife.ie</a>; call 091 535 700 for more information
Competent Authority: Acorn Life is regulated by the Central Bank of Ireland

This key information document is accurate as at 01 June 2020

# What is this product?

Type: This product is a single premium Unit Linked Life Assurance Policy issued by Acorn Life DAC. The product is designed for the

investment of a substantial lump sum of money for a period of at least 5 years. We invest the initial premium and any subsequent premiums on your behalf in the fund(s) of your choice. In this Key Information Document it is assumed that your chosen investment option is the Acorn Life Global Property Fund. This fund is managed by HSBC Global Asset Management (UK) Limited. Policies are

issued under Irish law, which will govern all the terms of the contract between you and us.

**Objectives:** The fund predominantly invests in property securities, property related securities and collective investment schemes that, in turn,

invest directly or indirectly in property, unlisted property and listed property securities. The fund does not provide capital security and investment in the fund is not guaranteed. It is suitable for investors who are willing to accept a high level of volatility (and hence risk) for the prospect of expected long term capital growth. Currency movements could also have an adverse impact on investment return. The long term nature of investment in property and the income generated tend to make this type of investment less volatile than equities although it can be difficult to buy and/or sell quickly. Where the underlying funds invest directly in property, the

property in the fund may not be readily realisable, and the Fund Manager may apply a deferral on redemption requests. The fund is divided into a number of units of equal value, which are allocated to each policy. Each month some of the units are

deducted from the fund to cover the cost of our continuing to look after your policy. The remaining fund is there to provide cash benefits if you choose to surrender your policy in full or in part. You can surrender the policy at any time. We will pay you the value of units less any tax due. The value will be calculated the next business day following receipt of the written request to surrender and any other documents we may require. You can make lump sum extra payments into your policy if you wish. You may also choose to switch the value of your policy in whole or in part between our different funds at any time for a nominal charge (no charge for one

switch per year).

Term: Your policy has no specific period for which it remains in force. It is designed to last for as long as you want it but to get good value

from the policy, you should expect to keep it for at least 5 years.

We have no right to cancel the policy except with the investor's consent or on death of the relevant life assured.

Intended retail investor:

This is an investment product that is designed for those who wish to invest a substantial lump sum of money to meet a particular

savings need(s) in the future.

It provides a means to pay a single premium invested into a choice of fund or funds, which may be invested in equities, fixed-interest

bonds, property-type assets and/or deposits.

The policy may be surrendered for cash at any time but there are no guarantees as to the amount which would be received as this

depends primarily on the performance of investment markets.

There is no commitment to paying any premium under the policy, once the initial premium has been paid. You may choose to pay

additional premiums at any time.

This product is aimed mainly at those in the 18-70 age group who are willing to commit to their investment for a period of at least 5 years. You should therefore not enter into such a commitment unless you would expect that you will not need to encash the policy in the first few years. It may be surrendered at any time but the amount payable is not guaranteed. At outset the surrender value will be less than the premium invested and subsequently it is not guaranteed and depends on the performance of investment

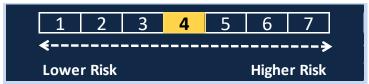
markets.

Insurance benefits:

Should you die while the policy is in force, we will pay 101% of the value of your policy, less any tax due, to your estate. The policy value will be based on unit prices calculated the next working day following receipt by Acorn Life of written notification of death. Where there are two lives named on the policy, the death benefit is payable on the death of the second to die of the lives assured. The value of this benefit is shown in the section 'What are the risks and what could I get in return'. We do not charge for this insurance

The risks and returns for this product depend on the choice of investment funds. Please familiarise yourself with the specific information on these and compare their risks and returns using the fund information available at <a href="https://www.acornlife.ie">www.acornlife.ie</a>

#### **Risk Indicator**



The risk indicator assumes you keep the product for 7 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less than you invested. In this Key Information Document it is assumed you have invested in the Acorn Life Global Property Fund. You may not be able to sell this fund easily or you may have to sell at a price that significantly impacts on what you might get back.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 4 out of 7, which is a medium risk class.

This rates the potential losses from future performance at a medium level, and poor market conditions are very unlikely to impact our capacity to pay you the value of your investment.

This product does not include any protection from future market performance so you could lose some or all of your investment. If we are not able to pay you what is owed, you could lose your entire investment.

#### **Performance Scenarios**

The performance of the product as a whole depends on the investment funds you choose. We strongly advise you to consult the performance scenarios within the specific Key Information Documents (KIDs) for each investment fund that you consider.

The form and figures shown in the table below have been developed in compliance with the applicable regulation. All calculations are based on assumptions (age of the life assured, holding period, costs, etc). These assumptions are only a possible example among many others.

Market developments in the future cannot be accurately predicted. The scenarios shown are only an indication of some of the possible outcomes based on recent returns. Actual returns could be lower.

Investment €10,000					
Survival Scenarios		1 year	4 years	7 years	
Stress scenario	What you might get back after costs	€1,831	€4,385	€3,207	
	Average return each year	-81.69%	-18.62%	-14.99%	
Unfavourable scenario	What you might get back after costs	€7,230	€4,900	€3,563	
	Average return each year	-27.70%	-16.34%	-13.71%	
Moderate scenario	What you might get back after costs	€8,859	€7,324	€6,055	
	Average return each year	-11.41%	-7.49%	-6.92%	
Favourable scenario	What you might get back after costs	€10,730	€10,822	€10,170	
Average return each year		7.30%	1.99%	0.24%	
Death Scenario		1 year	4 years	7 years	
Insured event	What might your beneficiaries get back after costs	€8,948	€7,397	€6,116	

This table shows the money you could get back before Exit Tax over the next 7 years, under different scenarios, assuming that you invest €10,000.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

The figures shown include all the costs of the product itself and includes the costs of your advisor or distributor. The performance scenarios and costs assume that the highest level of commission has been paid to the person selling this product to you.

The performance figures do not include a deduction for Exit Tax but do include a deduction for the government levy.

The premium payable for your single premium policy is liable to a 1% government levy. This levy is collected by Acorn Life and passed to Revenue on your behalf.

Under current Irish Law, the funds in which your policy is invested will grow free of tax. Your Policy Value will be subject to a potential tax liability every eight years and upon surrender for cash at any time. The tax payable will be based on the amount by which the policy value payable exceeds the premiums which have been paid into the policy at that time, allowing for any tax already paid.

All policyholder assets are held separately from Acorn Life's other assets and cannot be used by Acorn Life for our own purposes. Policyholder assets that are invested in managed unit linked funds are set aside and held in trust by an independent custodian, HSBC Securities Services, for the policyholder's benefit at all times and cannot be used by the fund manager or custodian for other activities.

Returns from unit linked funds will vary depending on the type of fund you choose, the geographical region the fund is investing and what type of assets the fund invests in. The value of these funds will reflect the performance of the underlying assets, which will be adversely affected in the event of asset default should any of the institutions with whom money is placed suffer insolvency issues or other financial difficulties. Acorn Life are committed to passing on to you the full value of the amount that we receive from HSBC in respect of your assets.

In accordance with EU solvency legislation, Acorn Life are required to maintain adequate levels of solvency to ensure we can meet our obligations to policyholders at all times. This is monitored internally and reported to the Central Bank of Ireland on a regular basis.

Our Advisors are members of the Investor Compensation Scheme operated by the Investor Compensation Company Limited. Therefore, in the event of asset default eligible policyholders may be entitled to claim some of the money they have lost from this scheme.

# What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are the cumulative costs of the product itself, for three different holding periods. The figures assume you invest €10,000. The figures are estimates and may change in the future. The costs are consistent with those reflected in the moderate scenario in the table of performance scenarios.

#### **Costs over time**

Investment €10,000			
Moderate scenario	If you cash in after 1 year	If you cash in after 4 years	If you cash in after 7 years
Total costs	€811	€1,207	€1,555
Impact on return (RIY) per year	7.87%	3.69%	3.08%

# **Composition of costs**

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period
- What the different cost categories mean.

This table shows th	This table shows the impact on return per year				
One-off costs	Entry costs	0.82%	The impact of the costs you pay when entering your investment. This is the most you will pay and you could pay less. This includes the costs of distribution of your product.		
	Exit costs	0.00%	There are no exit costs on this product.		
Ongoing costs	Portfolio transaction costs	0.08%	The impact of the costs of buying and selling underlying investments for the product.		
Ongoing costs	Other ongoing costs	2.18%	The impact of the costs we take each year for managing your investments.		
Incidental costs	Performance fees	0.00%	There are no performance fees on this product.		
incluental costs	Carried interests	0.00%	There are no carried interests on this product.		

# How long should I hold it and can I take money out early?

## **Recommended holding period: 7 years**

Your policy is designed for an investment period of 5 years or more. For the Acorn Life Global Property Fund, to give your investment time to achieve its growth potential, the recommended holding period is 7 years but you can stay invested for as long as you like. At any time you may cancel the policy and receive the value of the units attaching to it less any Exit Tax due. The value of such units in the early years may be less than the premiums paid. You may choose to withdraw some of the value of your policy at any time, as long as there is a reasonable amount still remaining in your fund.

When we issue you with your policy, you will have a period of thirty days to decide if the policy is exactly what you want. If you have any queries during this period, please contact us at either our local or Head Office address. If you decide you do not wish to proceed with the policy, you can simply inform us of the fact in writing, returning the policy documents and you will receive a full refund of any premium you have paid, less any losses which have been incurred as a result of changes in investment markets while the policy was in force.

Subsequently, you have the right to cancel your policy at any stage, simply by informing us in writing and returning the policy documents. You will then receive the value of your fund, although note that this could be less than the premium paid in the early years, depending on investment markets.

# How can I complain?

- You can complain online through <a href="http://www.acornlife.ie/contact-us.html">http://www.acornlife.ie/contact-us.html</a>
- $\bullet$  You can call us on 091-535700. We're open Monday to Friday from 9am to 5pm.
- You can write to us at Client Services Department, Acorn Life DAC, St. Augustine Street, Galway.
- You can email our Client Services Department at <a href="mailto:clientservices@acornlife.ie">clientservices@acornlife.ie</a>

To help us deal with your complaint, please tell us your policy number and contact details.

# Other relevant information

We will inform you if, at any time, we change our name, address, or our legal form. We will also inform you of any significant change to the charges made under the policy. We will confirm any change to your policy as a result of partial surrenders, additional premiums or fund switches. We will contact you annually to confirm the current surrender value under the policy.



# **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

**Product** 

Acorn Life Investment Bond invested in the Acorn Life Deposit Fund Product name:

Acorn Life DAC Insurance company:

**Contact Details:** www.acornlife.ie; call 091 535 700 for more information Competent Authority: Acorn Life is regulated by the Central Bank of Ireland

This key information document is accurate as at 01 June 2020

# What is this product?

This product is a single premium Unit Linked Life Assurance Policy issued by Acorn Life DAC. The product is designed for the Type:

> investment of a substantial lump sum of money for a period of at least 5 years. We invest the initial premium and any subsequent premiums on your behalf in the fund(s) of your choice. In this Key Information Document it is assumed that your chosen investment option is the Acorn Life Deposit Fund. Policies are issued under Irish law, which will govern all the terms of the contract between you

**Objectives:** The Deposit Fund is invested in bank deposits. The Deposit Fund's objective is to achieve steady, secure growth with the emphasis

on security through investing in deposits. This fund is suitable as a temporary home for money when markets are volatile.

The fund is divided into a number of units of equal value, which are allocated to each policy. Each month some of the units are deducted from the fund to cover the cost of our continuing to look after your policy. The remaining fund is there to provide cash benefits if you choose to surrender your policy in full or in part. You can surrender the policy at any time. We will pay you the value of units less any tax due. The value will be calculated the next business day following receipt of the written request to surrender and any other documents we may require. You can make lump sum extra payments into your policy if you wish. You may also choose to switch the value of your policy in whole or in part between our different funds at any time for a nominal charge (no charge for one

switch per year).

Term: Your policy has no specific period for which it remains in force. It is designed to last for as long as you want it but to get good value

from the policy, you should expect to keep it for at least 5 years.

We have no right to cancel the policy except with the investor's consent or on death of the relevant life assured.

Intended retail

This is an investment product that is designed for those who wish to invest a substantial lump sum of money to meet a particular

savings need(s) in the future.

It provides a means to pay a single premium invested into a choice of fund or funds, which may be invested in equities, fixed-interest investor: bonds, property-type assets and/or deposits.

The policy may be surrendered for cash at any time but there are no guarantees as to the amount which would be received as this

depends primarily on the performance of investment markets.

There is no commitment to paying any premium under the policy, once the initial premium has been paid. You may choose to pay

additional premiums at any time.

This product is aimed mainly at those in the 18-70 age group who are willing to commit to their investment for a period of at least 5 years. You should therefore not enter into such a commitment unless you would expect that you will not need to encash the policy in the first few years. It may be surrendered at any time but the amount payable is not guaranteed. At outset the surrender value will be less than the premium invested and subsequently it is not guaranteed and depends on the performance of investment

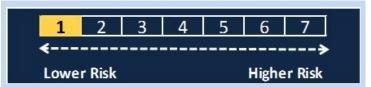
markets.

Insurance benefits:

Should you die while the policy is in force, we will pay 101% of the value of your policy, less any tax due, to your estate. The policy value will be based on unit prices calculated the next working day following receipt by Acorn Life of written notification of death. Where there are two lives named on the policy, the death benefit is payable on the death of the second to die of the lives assured. The value of this benefit is shown in the section 'What are the risks and what could I get in return'. We do not charge for this insurance

The risks and returns for this product depend on the choice of investment funds. Please familiarise yourself with the specific information on these and compare their risks and returns using the fund information available at <a href="https://www.acornlife.ie">www.acornlife.ie</a>

#### **Risk Indicator**



The risk indicator assumes you keep the product for 5 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less than you invested. In this Key Information Document it is assumed you have invested in the Acorn Life Deposit Fund.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 1 out of 7, which is the lowest risk class.

This rates the potential losses from future performance at a very low level, and poor market conditions are very unlikely to impact our capacity to pay you the value of your investment.

This product does not include any protection from future market performance so you could lose some or all of your investment. If we are not able to pay you what is owed, you could lose your entire investment.

#### **Performance Scenarios**

The performance of the product as a whole depends on the investment funds you choose. We strongly advise you to consult the performance scenarios within the specific Key Information Documents (KIDs) for each investment fund that you consider.

The form and figures shown in the table below have been developed in compliance with the applicable regulation. All calculations are based on assumptions (age of the life assured, holding period, costs, etc). These assumptions are only a possible example among many others.

Market developments in the future cannot be accurately predicted. The scenarios shown are only an indication of some of the possible outcomes based on recent returns. Actual returns could be lower.

Investment €10,000						
Survival Scenarios		1 year	3 years	5 years		
Stress scenario	What you might get back after costs	€9,243	€9,020	€8,786		
	Average return each year	-7.57%	-3.38%	-2.56%		
Unfavourable scenario	What you might get back after costs	€9,214	€8,860	€8,523		
	Average return each year	-7.86%	-3.95%	-3.15%		
Moderate scenario What you might get back after costs		€9,229	€8,886	€8,555		
	Average return each year	-7.71%	-3.86%	-3.07%		
Favourable scenario	rable scenario What you might get back after costs		€8,910	€8,585		
	Average return each year	-7.56%	-3.77%	-3.00%		
Death Scenario		1 year	3 years	5 years		
Insured event	What might your beneficiaries get back after costs	€9,322 €8,975 €8,640				

This table shows the money you could get back before Exit Tax over the next 5 years, under different scenarios, assuming that you invest €10,000.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

The figures shown include all the costs of the product itself and includes the costs of your advisor or distributor. The performance scenarios and costs assume that the highest level of commission has been paid to the person selling this product to you.

The performance figures do not include a deduction for Exit Tax but do include a deduction for the government levy.

The premium payable for your single premium policy is liable to a 1% government levy. This levy is collected by Acorn Life and passed to Revenue on your behalf.

Under current Irish Law, the funds in which your policy is invested will grow free of tax. Your Policy Value will be subject to a potential tax liability every eight years and upon surrender for cash at any time. The tax payable will be based on the amount by which the policy value payable exceeds the premiums which have been paid into the policy at that time, allowing for any tax already paid.

All policyholder assets are held separately from Acorn Life's other assets and cannot be used by Acorn Life for our own purposes. Policyholder assets that are invested in the Deposit Fund are placed in bank deposit accounts by Acorn Life. The value of the Deposit Fund will reflect the performance of these deposit accounts.

Acorn Life are committed to passing on to you the full value of the amount that we receive from the relevant banks in respect of your assets. However, our liability is limited to the amounts that we actually receive from the relevant banks. In the event that the relevant banks suffer insolvency issues or other financial difficulties and are therefore unable to meet their obligations to Acorn Life, you may lose some or all of the amount invested.

It is important to be aware that Acorn Life only place policyholder assets in deposit accounts with banks that have an A-rating. In addition, in accordance with EU solvency legislation Acorn Life are required to maintain adequate levels of solvency to ensure we can meet our obligations to policyholders at all times. This is monitored internally and reported to the Central Bank of Ireland on a regular basis.

Our Advisors are members of the Investor Compensation Scheme operated by the Investor Compensation Company Limited. Therefore, in the event of asset default eligible policyholders may be entitled to claim some of the money they have lost from this scheme.

# What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are the cumulative costs of the product itself, for three different holding periods. The figures assume you invest €10,000. The figures are estimates and may change in the future. The costs are consistent with those reflected in the moderate scenario in the table of performance scenarios.

#### **Costs over time**

Investment €10,000						
Moderate scenario	If you cash in after 1 year	If you cash in after 3 years	If you cash in after 5 years			
Total costs	€711	€937	€1,156			
Impact on return (RIY) per year	7.07%	3.22%	2.43%			

#### **Composition of costs**

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period
- What the different cost categories mean.

This table shows the impact on return per year				
One-off costs	Entry costs	1.19%	The impact of the costs you pay when entering your investment. This is the most you will pay and you could pay less. This includes the costs of distribution of your product.	
	Exit costs	0.00%	There are no exit costs on this product.	
Ongoing costs	Portfolio transaction costs	0.00%	The impact of the costs of buying and selling underlying investments for the product.	
	Other ongoing costs	1.24%	The impact of the costs we take each year for managing your investments.	
Incidental costs	Performance fees	0.00%	There are no performance fees on this product.	
	Carried interests	0.00%	There are no carried interests on this product.	

# How long should I hold it and can I take money out early?

## **Recommended holding period: 5 years**

Your policy has no specific period for which it remains in force. It is designed to last for as long as you want it but to get good value from the policy, you should expect to keep it for at least 5 years. At any time you may cancel the policy and receive the value of the units attaching to it less any Exit Tax due. The value of such units in the early years may be less than the premiums paid. You may choose to withdraw some of the value of your policy at any time, as long as there is a reasonable amount still remaining in your fund.

When we issue you with your policy, you will have a period of thirty days to decide if the policy is exactly what you want. If you have any queries during this period, please contact us at either our local or Head Office address. If you decide you do not wish to proceed with the policy, you can simply inform us of the fact in writing, returning the policy documents and you will receive a full refund of any premium you have paid, less any losses which have been incurred as a result of changes in investment markets while the policy was in force.

Subsequently, you have the right to cancel your policy at any stage, simply by informing us in writing and returning the policy documents. You will then receive the value of your fund, although note that this could be less than the premium paid in the early years, depending on investment markets.

# How can I complain?

- You can complain online through <a href="http://www.acornlife.ie/contact-us.html">http://www.acornlife.ie/contact-us.html</a>
- You can call us on 091-535700. We're open Monday to Friday from 9am to 5pm.
- You can write to us at Client Services Department, Acorn Life DAC, St. Augustine Street, Galway.
- You can email our Client Services Department at <a href="mailto:clientservices@acornlife.ie">clientservices@acornlife.ie</a>

To help us deal with your complaint, please tell us your policy number and contact details.

# Other relevant information

We will inform you if, at any time, we change our name, address, or our legal form. We will also inform you of any significant change to the charges made under the policy. We will confirm any change to your policy as a result of partial surrenders, additional premiums or fund switches. We will contact you annually to confirm the current surrender value under the policy.